



Sales Representative Position Profile (1099 Independent Contract) *Charlotte, North Carolina*

About Us

Wilson Venture Capital provides professional business solutions designed to help individuals and small businesses bring their ideas to life. We work across multiple industries, offering services that support growth, visibility, and long-term success. Our goal is to simplify complex processes and give clients a clear, trusted path forward.

Position Overview

We are seeking a motivated and entrepreneurial Independent Contract 1099 Sales Representative to promote and sell a variety of services offered by Wilson Venture Capital. This is a commission-based opportunity ideal for individuals who thrive in self-directed roles, enjoy helping others achieve their goals, and are looking for uncapped earning potential.

Key Responsibilities

- Connect with small business owners, entrepreneurs, and professionals seeking business solutions.
- Present and promote Wilson Venture Capital's products and services.
- Build and manage a pipeline of leads through networking, outreach, and referrals.
- Guide potential clients through the sales process, from initial introduction to closing.
- Maintain strong client relationships to encourage repeat business and referrals.

What We Offer

- Generous commission-based compensation.
- Flexible schedule allowing you to work when and where you choose.
- Training and resources to help you understand and sell Wilson Venture Capital's offerings effectively.
- Association with a growing, reputable company serving multiple markets.
- The satisfaction of helping clients move their ideas and businesses forward.

Requirements

- High School Diploma or GED.
- Must be located in the Greater Charlotte region.
- Must be a citizen and eligible to work in the United States.
- 1099 independent contractor status with the ability to manage your own taxes and schedule.

Compensation

Commission-based.

How to Apply

Please email your resume and contact information to trevor@wilsonvencap.com.